**Financial Statements** 

Year Ended March 31, 2023



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# AUDITOR'S REPORT ON COMPLIANCE WITH AGREEMENT

We have audited the Community Futures East Central Alberta's compliance as at March 31, 2023 with the criteria established in the Contribution Agreement between Prairies Economic Development and the Community Futures East Central Alberta dated March 24, 2021 and the interpretation of the Agreement as set out in the introduction of notes attached. Compliance with the criteria established by the provisions of the agreement is the responsibility of the board of directors of the Community Futures East Central Alberta. Our responsibility is to express an opinion on this compliance.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the Community Futures East Central Alberta complied with the criteria established by the provisions of the agreement referred to above. Such an audit includes examining, on a test basis, evidence supporting compliance, evaluating the overall compliance with the agreement, and where applicable, assessing the accounting principles used and significant estimates made by management.

In our opinion, the Community Futures East Central Alberta is in compliance, in all material respect, with the criteria established by the contribution agreement.

Neube & Landry LLP

Two Hills, Alberta November 10, 2023

**Chartered Professional Accountants** 

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# INDEPENDENT AUDITOR'S REPORT

To the Members of Community Futures East Central Alberta

### Opinion

We have audited the financial statements of Community Futures East Central Alberta (the organization), which comprise the statement of financial position as at March 31, 2023, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at March 31, 2023, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO)

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the organization in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

(continues)

Independent Auditor's Report to the To the Members of Community Futures East Central Alberta (continued)

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error, as
  fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of
  internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Two Hills, AB November 10, 2023

**Chartered Professional Accountants** 

Noube & Landry LLP

COMMUNITY FUTURES EAST CENTRAL ALBERTA Statement of Financial Position

March 31, 2023

	Ó	General Fund		Business Centre	Cap	Capital Assets	Restricted Non- Repayable	Non- ble	Restricted Repayable	<u>қ</u> о	Restricted Disabled	Regional Relief and Recovery Fund	æ ≻	2023	2022	
ASSETS CURRENT Cash Accounts receivable Interfund AR / AP Interest receivable	↔	93,639 20,110 -	<b>\$</b>	2,363 1,434 26,650	↔	1 1 1 1	\$ 812,283 496 267,028 6,144		\$ 1,569,049	€9	141,982	\$ 139,214	4	2,758,530 22,040 293,678	\$ 2,496,279 17,636 243,677	Īī
Prepaid expenses		3,153	m 5	31 103			1086 044				- ' '			3,809	264,978	
PROPERTY, PLANT AND EQUIPMENT (Net of							, , ,	-	080'0'0'		141,983	139,214	₹	3,388,549	3,026,411	
amortization) (Note 5) LOANS AND NOTES		1		•		156,030	,		ı		,	T		156,030	165,260	
RECEIVABLE		1		ı		ı	162,201	201	2,520,613		522	2,374,565	10	5,057,901	5,112,196	-4
	မှာ	116,902	€9	31,103	↔	156,030	\$ 1,248,	152 \$	\$ 1,248,152 \$ 4,394,009	₩.	142,505	142,505 \$ 2,513,779 <b>\$ 8,602,480</b>	\$	8,602,480	\$ 8,303,867	

See notes to financial statements

Statement of Financial Position

March 31, 2023

	ၓ	General Fund	m °	Business Centre	Cap	Capital Assets	Restricted Non- Repayable	Restricted Repayable	Restricted Disabled	<b>9</b> . 98	Regional Relief and Recovery Fund	2023		2022
LIABILITIES AND NET ASSETS														
Accounts payable Inter fund payable Deferred income	↔	44,197 126,910 -	<del>69</del>	95	↔		· · · ·	\$ 156,998 -	€	1,821	7,949	\$ 44,292 293,678	↔	22,360 243,677
		171,107		95			Т	156,998	_	1,821	7,949	337,970		292,515
LONG TERM DEBT						ı	271,614	1,122,722	3	3,823	2,567,778	3,965,937	က်	3,865,937
		171,107		95		,	271,614	1,279,720	5	5,644	2,575,727	4,303,907	4.	4.158.452
NET ASSETS Share capital ( <i>Note 10</i> ) Net assets		38 (54,243)		31,008		156,030	- 976,538	3,114,289	. 36.	- 136.861	(61 948)	38		38
		(54,205)		31,008		156,030	976,538	3,114,289	136,861	861	(61,948)	4,298,573	4	4,145,415
	ક્ક	116,902	€9	31,103	છ	156,030	\$ 1,248,152	\$ 4,394,009	\$ 142,505		\$ 2,513,779	\$ 8,602,480		\$ 8,303,867
1														

ON BEHALF OF THE BOARD

See notes to financial statements

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(continues)

COMMUNITY FUTURES EAST CENTRAL ALBERTA Statement of Revenues and Expenditures Year Ended March 31, 2023

	General Fund	Business Centre	Capital Assets	Restricted Non- Repayable	Restricted Repayable	Restricted Disabled	Regional Relief and Recovery	2023	6606
								2707	7707
I KADE SALES Federal confracts	090 700	6	•	•	,				
Service and other income	150 626	, <del>P</del>	, D	· ·	·	ر د	' ₩	\$ 294,963	\$ 294,963
Projects and other	000,001		1	20			38,678	189,364	90,756
Invotation interest		•		100	14,504	က		14,607	29.810
			1	13,420	212,618	82	2,257	228,377	228,833
interest income	1	67	1	21,638	48,944	4,111	3,704	78,464	6,595
	445,599	29		35,208	276,066	4,196	44,639	805,775	650.957
EXPENSES									
Salaries and wages	247.528	1					4000	-	
Management salaries	66,000	•			•		000,01	257,528	225,037
Travel	33 280	i	•	•			1	000'99	000'99
Office supplies and postage	24,200				•		31,000	64,280	38,720
Donoire and mointoness	24,703	1	r			•	ı	24,783	4,992
Tolophone and Illamitenance	22,998			1	•	1		22,998	2,265
relephone and Utilities	22,630	•			1			22,630	18 854
Advertising and promotion	12,362	ı	1	•		1		12,362	2.485
Projects	7,025		,	ı	•	1		7,025	4 138
Insurance	6,104		•	ı	•	ī	,	6 104	7, -00
Professional fees	000'9	ľ	•	1		1	•	6,00	4,007
Property taxes	5,714		•	T	1	1		0,000	0,000
Rental	5,331	1	ı	•	1	•	. ,	5,714	5,539
Bank charges and interest	754		,	42		52	690 6	0,00	4,905
Professional development				!		30	3,302	4,610	463
Amortization		j	0000		ı				400
Interest on bank loan	•		9,430	•				9,230	10,058
Interest on long torm dobt		•		. !					109
	•	1		371		1		371	258
Creir Illerest		ı			75,826	•	1	75.826	32.080
Loan Forgiveness	1				ı		61,625	61,625	
	460,509	,	9,230	413	75,826	52	106,587	652.617	426 785
									20,102

See notes to financial statements

COMMUNITY FUTURES EAST CENTRAL ALBERTA Statement of Revenues and Expenditures (continued) Year Ended March 31, 2023

2022	224 172
	69
2023	153.158
	€9
Regional Relief and Recovery Fund	(61,948)
	€9
Restricted Disabled	4,144
Œ <b>–</b>	€9
Restricted Repayable	200,240
	↔
Restricted Non- Repayable	34,795
. Re	↔
Capital Assets	(9,230)
Ca	↔
ess	29
Busine Centr	<b>↔</b>
9	<u>(0</u>
General Fun	(14,9
Gen	↔
	EXCESS (DEFICIENCY) OF TRADE SALES OVER EXPENSES

COMMUNITY FUTURES EAST CENTRAL ALBERTA Statement of Changes in Net Assets Year Ended March 31, 2023

	ō	Operating Fund		Rural Alberta Business Centre	Cag	Capital Assets	No	Non-Repayable Investment Loans	ᄄᆮ	Repayable Investment Loans	<u>'š</u> o	Disabled Investment I oans	Regio and F	Regional Relief and Recovery	2003		0000
														2	2020		7707
<b>NET ASSETS - BEGINNING OF</b>																	
YEAR Excess of trade sales over	€9	(39,333)	↔	30,941	↔	165,260	€9	941,743		\$ 2,914,049	69	132,717	69	ı	\$ \$ 4,145,377	↔	\$ 3,921,205
expenses Fund Transfer		(14,910)		- 67		(9,230)		34,795		200,240		4,144		(61,948)	153,158		224,172
<b>NET ASSETS - END OF YEAR</b>	છ	(54,243)	ક	\$ (54,243) \$ 31,008 \$	↔	156,030 \$	မှာ	976,538	8	976,538 \$ 3,114,289 \$ 136,861	69	136,861	↔	(61,948)	\$ (61.948) \$ 4.298.535 \$ 4.145.377	4	145 377

COMMUNITY FUTURES EAST CENTRAL ALBERTA Statement of Cash Flows Year Ended March 31, 2023

<b>2023</b> 2022	153,158 \$ 224,172			(4,404) (1,958) (45,514) (39,259)	(26,478) 26,478	32 (115)	(54,436) (14,854)				100.000	8
Regional Relief and Recovery Fund	\$ (61,948) \$	, ,	(01,946)		(26,478)	(38,527)	(65,005)	(126,953)	104,140	104,140	1 1	,
Restricted Disabled	8 4,144		f		ī	- 1	3	4,147	962	962		1
Restricted Repayable	\$ 200,240	- 000	-	(43,743)	ï	57,448	13,705	213,945	(53,758)	(53,758)	100,000	100,000
Restricted Non- Repayable	\$ 34,795	34 705		(1,773)	1	(50,001)	(51,774)	(16,979)	2,955	2,955		ı
Capital Assets	\$ (9,230)	9,230	,		i i		,		1	1	t 1	,
Business Centre	\$				1 1	1		29	1	1		•
General Fund	\$ (14,910)	(14.910)	capital: (4,404)	21,928	32	31,079	48,635	33,725	,		1. 1	•
	OPERATING ACTIVITIES Excess (deficiency) of trade sales over expenses Item not affecting cash: Amortization of property	and equipment	Changes in non-cash working capital: Accounts receivable	Interest receivable Accounts payable	Deferred income Prepaid expenses	Interfund AR / AP		Cash flow from (used by) operating activities	INVESTING ACTIVITY Repayment of loans and notes receivable	Cash flow from (used by) investing activity	FINANCING ACTIVITIES Approved fund transfer Loans	Cash flow from financing activities

COMMUNITY FUTURES EAST CENTRAL ALBERTA

Statement of Cash Flows (continued) Year Ended March 31, 2023

	Gener	General Fund	Business Centre		Capital Assets	Restricted Non- Repayable	Non- ble	Restricted Repayable	S IC	Restricted Disabled	Regional Relief and Recovery Fund	Il Relief covery nd	2023	2022
33,	33,	33,725		29	ı	(14,	(14,024)	260,187		5,109	0	(22,813)	262,251	200,952
59,914	59,8	114	2,2	296	1	826,	826,307	1,308,862		136,873	16	162,027	2,496,279	2.295.327
\$ 93,6	93,6	\$ 629'86	2	363 \$		\$ 812,	,283 \$	812,283 \$ 1,569,049 \$ 141,982	69	141,982	\$ 13	9.214	139.214 \$ 2.758.530 \$ 2.406.279	\$ 2496.279

See notes to financial statements

# **Notes to Financial Statements**

Year Ended March 31, 2023

# INTRODUCTION TO NOTES

The Community Futures East Central Alberta ("the organization") is a community based organization that provides loans and financial services to small businesses that are otherwise unable to obtain financing. The organization is incorporated under the Alberta Companies Act as a non-profit organization. It is exempt from income taxes under the Income Tax Act as a non-profit organization.

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) and, in management's opinion, with consideration of materiality and within the framework of the following accounting policies:

# Fund accounting

The organization follows the restricted method of accounting for contributions.

The General Fund accounts for the organization's operating costs and general revenues. This fund reports unrestricted resources and restricted operating grants.

The Rural Alberta Business Centre Fund accounts for the organization's business centre activities. This fund reports unrestricted resources and restricted operating grants.

The capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Organization's acquisition of capital assets.

The Loan Investment Funds report restricted resources that are to be used for assistance to small businesses and entrepreneurs in the form of loans, loan guarantees or equity participation. Loans from the Loan Investment Fund for the Disabled are limited to businesses owned and operated by disabled. The organization is restricted in the types of loans that can be made according to its agreement with the federal government.

## Cash and cash equivalents

The organizations policy is to present bank balances and term deposits with a maturity period of three months or less from the date of acquisition under cash and cash equivalents.

# Revenue recognition

The organization uses the restricted method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contribution are recognized as revenue when they are received or receivable if the amount to be received can be reasonably estimate and collection is reasonable assured.

(continues)

# **Notes to Financial Statements**

Year Ended March 31, 2023

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### Property and equipment

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Capital assets are amortization over their estimated useful lives on a declining balance basis at the following rates:

Buildings Library Computer equipment	5% 20% 20%	declining balance method declining balance method declining balance method
Computer software Furniture and fixtures	20%	declining balance method
r difficults and fixtures	20%	declining balance method

The organization regularly reviews its property and equipment to eliminate obsolete items. Government grants are treated as a reduction of property and equipment cost.

# Investment loans and accrued interest receivable

Investment loans are classified as held to maturity financial instruments and are recorded at the lower of principle plus accrued interest and estimated realizable value.

Interest income from loans is recorded on the accrual basis for all loans not classified as impaired. Loans are classified as impaired when there is reasonable doubt as to the timely collection of some portion of the principle or interest. This assessment is made by management and the Board of Directors.

# Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

# Financial instruments policy

The organization initially measures its financial assets and financial liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost. Changes in the fair value are recognized in the statement of operations.

The financial assets subsequently measured at amortized cost include cash, and accounts receivable. The financial liabilities measured at amortize cost include trade accounts payable and accrued liabilities.

# 2. ACCOUNTS RECEIVABLE

	 2023	2022
General trade receivable Receivable from federal government	\$  6,412 15,628	\$ 6,412 11,224
	\$ 22,040	\$ 17,636

# **Notes to Financial Statements**

Year Ended March 31, 2023

# 3. INTERFUND RECEIVABLE / PAYABLE

The interfund receivable and payable are the amounts that are required to reimburse the other Funds for receipts and disbursements made on their behalf. These internally restricted amounts are not available for any other purpose without the approval of the board of directors. Interfund amounts bear no interest and are not governed by term of repayment in the year.

# 4. INTEREST RECEIVABLE

	 2023	2022
Loan Interest and costs receivable Allowance for doubtful accounts	\$ 342,929 (32,437)	\$ 297,415 (32,437)
	\$ 310,492	\$ 264,978

# 5. PROPERTY AND EQUIPMENT

	 Cost	-	cumulated nortization	N	2023 let book value	2022 Net book value
Buildings Library Computer equipment Computer software Furniture and fixtures Furniture and Equipment	\$ 334,015 6,440 114,218 50,368 152,548 3,665	\$	184,934 6,428 111,719 48,746 150,065 3,332	\$	149,081 12 2,499 1,622 2,483 333	\$ 156,573 15 3,124 2,027 3,104 417
	\$ 661,254	\$	505,224	\$	156,030	\$ 165,260

# 6. INVESTMENT LOANS RECEIVABLE

Outstanding loans to entrepreneurs are interest bearing at floating rates with blended principle and interest repayments. Security is taken on these loans as appropriate to the situation and includes personal guarantees, general security agreements covering business assets and mortgages on land and buildings.

# 7. ACCOUNTS PAYABLE

	 2023	2022
Trade accounts payable Accrued Vacation Pay	\$  39,378 4,914	\$ 17,446 4,914
	\$ 44,292	\$ 22,360

# **Notes to Financial Statements**

Year Ended March 31, 2023

### 8. LOANS PAYABLE

The line of credit from CFNA is a demand loan requiring monthly payments of interest only. Interest is at prime rate (currently 2.70%) and is secured by a first charge on the loan portfolio.

The Regional Relief and Recovery Fund is a demand loan with no payments due until January 2023 at which time any funds not loaned out as secondary loans are to re repaid. Any funds loaned out as secondary loans are not to be repaid until after December 2025. These loans are interest free and are to be repaid December 31, 2025.

# 9. ALLOWANCE FOR CREDIT LOSS

An allowance for losses on investment loans is made based on expected loan default rates, potential loss ratios and review of loans portfolio, as determined by management as follows:

	Opening balance	vision for edit losses	Ac	tual write offs	Tot	tal Column
Non-repayable Investment loans Repayable investment loans	\$ 30,451 141,838	\$ -	\$	- -	\$	30,451 141,838
	\$ 172,289	\$ -	\$	-	\$	172,289

Actual write-offs, net of recoveries, will be deducted from the allowance for credit losses. The provision for credit losses in the statement of income and changes in fund balances is charged with an amount sufficient to keep the balance in the allowance for credit losses adequate to absorb all credit related losses.

### 10. SHARE CAPITAL

Authorized:

50 Shares

		2	2023		2022		
Issued:	Common shares						
Common shares	\$	38	\$	38			

No more that 38 shares may be outstanding at any one time. No dividends are payable on theses shares.

# COMMUNITY FUTURES EAST CENTRAL ALBERTA Notes to Financial Statements

Year Ended March 31, 2023

# 11. EXTERNALLY RESTRICTED NET ASSETS

Loan funds contributed by the government are classified as non-repayable, repayable and disabled according to the restrictions placed on their use and the terms of the program for which they were advanced. Externally imposed restrictions on loan investments fund balances are as follow:

		2023	2022
Loan Investment Funds Non-repayable Conditionally repayable fund Conditionally repayable disabled fund Regional Relief and Recovery fund	\$	162,201 2,520,613 522 2,374,565	\$ 165,156 2,466,855 1,486 2,478,700
	<u>\$</u>	5,057,901	\$ 5,112,197

Under the terms and conditions of the contribution agreement with the Department of Western Economic Diversification, Loan investment funds include Conditionally Repayable Funds in the amount of \$950,000 that are repayable if any of the following conditions occur:

- The Conditionally Repayable Investment Fund is not administered according to the terms and conditions specified in the Agreement; or
- 2. Based on review and evaluation of the operations and the Conditionally Repayable Investment Funds of the Organization, the Conditionally Repayable Investment Fund is not providing satisfactory level of benefits in terms of employment creation, the development of community owned or controlled businesses, and strengthening of the western Canadian economy; or
- In the opinion of the Minister, the Conditionally Repayable Fund is no longer necessary or relevant to the development of the western Canadian economy; or
- 4. The Agreement is terminated as described in Section 12 of the agreement; or
- 5. An event of default occurs, as described in Section 7 of the agreement; or
- The Minister does not approve terms and conditions to extend the Project beyond the Completion Date or the Corporation does not agree to extend the Project beyond the Completion Date of March 31, 2021.

# **Notes to Financial Statements**

Year Ended March 31, 2023

# 12. FINANCIAL INSTRUMENTS

### Risks and concentrations

The organization is exposed to various risks through its financial instruments. The following analysis provides a measure of the Company's risk exposure and concentrations at March 31, 2020.

### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The association's main interest rate risk involves the loans receivable and loans payable.

### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The organization's main credit risk relate to its interest receivable and loans receivable. In order to reduce its risk, the organization has adopted credit policies and all loans are approved by the Board of Directors. The organization also provides for doubtful accounts based on estimated realizable value of the investment loans receivable.

# 13. ECONOMIC DEPENDENCE

The organization receives a significant portion of its operating revenues from federal, provincial and municipal governments and is economically dependent upon them.

# COMMUNITY FUTURES EAST CENTRAL ALBERTA Statement of General Funds Revenue and Expenses With Budget Year Ended March 31, 2023

		Operating Fund Budget	-	2023 Total		2022 Total	
REVENUES							
Federal contracts	\$	294,963	¢	004.000	_		
Service and other income	Ψ	145,830	\$	294,963	\$	294,963	
Provincial Contracts		145,050		150,636		44,334	
Projects and other		_		-		-	
Interest		-				-	
		440,793		445,599		339,297	
EXPENSES						,=	
Salaries and wages		259,919		247,528		170 544	
Management salaries		66,000		66,000		178,511	
Travel		33,600		33,280		66,000 38,720	
Telephone and Utilities		23,520		22,630		18,854	
Professional fees		6,000		6,000		5,800	
Property taxes		5,800		5,714		5,539	
Office supplies and postage		11,735		24,783		4,992	
Rental		4,980		5,331		4,905	
Insurance Projects		6,400		6,104		4,682	
		7,069		7,025		4,138	
Advertising and promotion Repairs and maintenance		2,870		12,362		2,485	
Bank charges and interest		6,960		22,998		2,265	
Training		600		754		458	
GST not recoverable		1,500		-		400	
Interest on bank loan		2,400		-		-	
		1,440		-		-	
		440,793		460,509		337,749	
NCOME (LOSS) FROM OPERATIONS	\$	_	\$	(14,910)	\$	1,548	